

Classroom

## NECI's Signature Seminar Features

Each course is classroom based and delivered workshop-style to encourage maximum interaction and participation.

Signature Seminars are flexible providing coverage of a wide range of topics within a timeframe that suits your organization.

A senior instructor will consult with your organization in advance to understand the key issues and focus areas for your group, incorporating these into customized exercises and activities to practice key learning outcomes.

An evaluation report is provided to the course organizer showing the participant ratings and feedback – a great way to confirm the value received through the training session.

### Contact Us

To learn more about what NECI could do for your organization, please contact us:

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## Debriefing Obligations Under the Trade Agreements

### Half-Day

### Course Description

Effective proposal evaluation and documentation takes on a role of heightened importance with the enhanced obligations for debriefing under the new Trade Agreements. As public procurement professionals know, it is not enough to conduct a fair process; you must be able to **prove** that you conducted a fair process. Without adequate

documentation, debriefing can be a very difficult conversation indeed, and can lead to challenges, loss of credibility and protracted lawsuits. Your debriefing team must be able to navigate the delicate line between providing sufficient information to meet your trade agreement obligations, while still protecting confidential and proprietary information from other proponents.



In response to this emerging area of risk, NECI has created a brand new half day interactive classroom seminar. Ensure your procurement and evaluation teams understand how to document the evaluation process, as well as prepare for and conduct effective debriefing.

### Learning Objectives

- Review legal and trade agreement obligations related to debriefing
- Practice identifying potential challenge issues and solutions
- Examine recent relevant debriefing cases and tribunal rulings
- Practice preparing for debriefing
- Discuss documentation and confidentiality issues that arise with debriefing
- Explore best practices in debriefing from across the country

*Helping organizations in Canada obtain maximum value from procurement and contracting*